March Membership Analysis Report GAT Constitutional Area 4

GAT Area Leader: Elena Appiani

July to March (9 months) Cumulative Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	56	61	52	36	73
Cancelled Clubs	92	152	143	160	134
Charter Members	1,567	1,741	1,600	1,156	2,126
New Members	9,260	6,240	8,281	9,798	10,488
Drops	13,296	13,323	13,274	13,555	13,490
Net Gain	-1,121	-3,979	-2,012	-1,075	556

March Only Results

6	7	3	_	
		5	5	14
2	-10	-1	8	0
150	212	179	184	393
882	635	1,252	1,437	1,339
1,043	1,083	1,267	1,233	1,207
128	126	344	523	636
	882 1,043	150 212 882 635 1,043 1,083	150 212 179 882 635 1,252 1,043 1,083 1,267	150 212 179 184 882 635 1,252 1,437 1,043 1,083 1,267 1,233

Quarter 3 Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	39	27	25	22	46
Cancelled Clubs	45	80	57	70	65
Charter Members	1,071	721	797	712	1,270
New Members	4,725	2,749	4,308	5,437	5,363
Drops	6,400	6,360	6,614	6,687	6,559
Net Gain	52	-2,167	-857	194	726

MBR0213 Page 1 of 34

July to March (9 months) Cumulative Results GAT Group A - Area 4

GAT Group Leader: Sanna Mustonen

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 107	Aland Is Finland	New Clubs	1	2	0	1	0
	Finland	Cancelled Clubs	11	20	9	16	8
		Charter Members	31	60	3	27	7
		New Members	647	432	485	670	627
		Dropped Members	1,115	1,133	983	971	875
		Net Gain	-363	-543	-453	-219	-173
MD 109	Iceland	New Clubs	0	1	0	1	0
		Cancelled Clubs	1	1	1	0	6
		Charter Members	0	46	2	56	1
		New Members	49	32	99	66	57
		Dropped Members	114	95	78	103	168
		Net Gain	-58	-11	31	20	-103
MD NA	Undistricted	New Clubs	0	4	1	0	1
		Cancelled Clubs	1	1	1	2	1
		Charter Members	0	106	26	2	23
		New Members	59	64	59	64	52
		Dropped Members	104	68	114	95	102
		Net Gain	-44	103	-28	-28	-27
GAT Group	Total	New Clubs	1	7	1	2	1
-		Cancelled Clubs	13	22	11	18	15
		Charter Members	31	212	31	85	31
		New Members	755	528	643	800	736
		Dropped Members	1,333	1,296	1,175	1,169	1,145
		Net Gain	-465	-451	-450	-227	-303

MBR0213 Page 2 of 34

March Only Results GAT Group A - Area 4

GAT Group Leader: Sanna Mustonen

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 107	Aland Is Finland	New Clubs	0	0	0	0	0
	Finland	Cancelled Clubs	0	1	0	1	0
		Charter Members	0	2	1	1	0
		New Members	63	29	63	81	88
		Dropped Members	93	84	103	83	70
		Net Gain	-29	-26	-38	7	25
MD 109	Iceland	New Clubs	0	0	0	1	0
		Cancelled Clubs	1	0	0	0	0
		Charter Members	0	0	0	56	0
		New Members	4	10	56	16	9
		Dropped Members	14	5	4	10	13
		Net Gain	-10	5	54	62	-2
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	9	2	13	6	4
		Dropped Members	19	7	23	4	2
		Net Gain	-10	-4	-10	2	2
GAT Group	Total	New Clubs	0	0	0	1	0
•		Cancelled Club	1	1	0	1	0
		Charter Members	0	2	1	57	0
		New Members	76	41	132	103	101
		Dropped Members	126	96	130	97	85
		Net Gain	-49	-25	6	71	25

MBR0213 Page 3 of 34

Quarter 3 Results GAT Group A - Area 4

GAT Group Leader: Sanna Mustonen

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 107	Aland Is Finland	New Clubs	1	0	0	0	0
	Finland	Cancelled Clubs	2	2	2	7	2
		Charter Members	22	6	2	6	3
		New Members	310	187	223	350	310
		Dropped Members	432	362	442	394	381
		Net Gain	-78	-117	-204	-10	-42
MD 109	Iceland	New Clubs	0	0	0	1	0
		Cancelled Clubs	1	1	1	0	2
		Charter Members	0	0	0	56	0
		New Members	31	20	77	48	35
		Dropped Members	71	45	30	46	91
		Net Gain	-35	-25	51	58	-51
MD NA	Undistricted	New Clubs	0	1	0	0	0
		Cancelled Clubs	0	0	1	1	1
		Charter Members	0	21	0	0	0
		New Members	35	34	39	40	30
		Dropped Members	57	31	67	42	60
		Net Gain	-22	25	-27	-2	-30
GAT Group	Total	New Clubs	1	1	0	1	0
_		Cancelled Club	3	3	4	8	5
		Charter Members	22	27	2	62	3
		New Members	376	241	339	438	375
		Dropped Members	560	438	539	482	532
		Net Gain	-135	-117	-180	46	-123

MBR0213 Page 4 of 34

July to March (9 months) Cumulative Results GAT Group B - Area 4

GAT Group Leader: Lena Nyquist

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 101	Sweden	New Clubs	0	0	0	0	0
		Cancelled Clubs	6	11	12	19	7
		Charter Members	5	0	5	0	1
		New Members	388	162	329	361	347
		Dropped Members	635	594	638	703	442
		Net Gain	-205	-390	-276	-287	-52
MD 104	Norway	New Clubs	0	0	0	0	0
		Cancelled Clubs	2	14	14	7	8
		Charter Members	1	19	4	3	35
		New Members	381	194	276	399	361
		Dropped Members	566	705	910	659	587
		Net Gain	-159	-445	-586	-198	-122
MD 106	Denmark	New Clubs	0	1	0	0	0
	Faroe Islands	Cancelled Clubs	2	4	4	5	7
	Greenland	Charter Members	1	23	5	0	3
		New Members	282	89	204	242	228
		Dropped Members	362	333	401	335	340
		Net Gain	-56	-207	-154	-76	-90
GAT Group	o Total	New Clubs	0	1	0	0	0
•		Cancelled Clubs	10	29	30	31	22
		Charter Members	7	42	14	3	39
		New Members	1,051	445	809	1,002	936
		Dropped Members	1,563	1,632	1,949	1,697	1,369
		Net Gain	-420	-1,042	-1,016	-561	-264

MBR0213 Page 5 of 34

March Only Results GAT Group B - Area 4

GAT Group Leader: Lena Nyquist

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 101	Sweden	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	1	0	0	0
		Charter Members	0	0	0	0	0
		New Members	26	14	74	47	41
		Dropped Members	58	38	41	36	28
		Net Gain	-31	-21	35	16	14
MD 104	Norway	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	1	0	0	0
		Charter Members	0	8	0	0	6
		New Members	45	14	39	57	43
		Dropped Members	45	9	49	60	36
		Net Gain	2	17	-10	5	24
MD 106	Denmark	New Clubs	0	0	0	0	0
	Faroe Islands	Cancelled Clubs	0	0	0	0	0
	Greenland	Charter Members	0	0	1	0	0
		New Members	25	4	38	62	37
		Dropped Members	34	37	47	50	19
		Net Gain	-9	-33	-7	12	18
GAT Group	Total	New Clubs	0	0	0	0	0
•		Cancelled Club	0	2	0	0	0
		Charter Members	0	8	1	0	6
		New Members	96	32	151	166	121
		Dropped Members	137	84	137	146	83
		Net Gain	-38	-37	18	33	56

MBR0213 Page 6 of 34

Quarter 3 Results GAT Group B - Area 4

GAT Group Leader: Lena Nyquist

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 101	Sweden	New Clubs	0	0	0	0	0
		Cancelled Clubs	1	4	8	12	4
		Charter Members	0	0	1	0	0
		New Members	199	57	215	205	197
		Dropped Members	300	275	320	401	236
		Net Gain	-80	-210	-99	-160	-21
MD 104	Norway	New Clubs	0	0	0	0	0
		Cancelled Clubs	2	5	7	3	2
		Charter Members	1	10	1	2	13
		New Members	209	48	144	246	173
		Dropped Members	274	256	466	279	246
		Net Gain	-55	-183	-299	4	-36
MD 106	Denmark	New Clubs	0	1	0	0	0
	Faroe Islands	Cancelled Clubs	1	1	1	0	7
	Greenland	Charter Members	1	22	4	0	0
		New Members	153	20	119	141	116
		Dropped Members	129	113	212	144	106
		Net Gain	37	-69	-66	3	15
GAT Group	o Total	New Clubs	0	1	0	0	0
·		Cancelled Club	4	10	16	15	13
		Charter Members	2	32	6	2	13
		New Members	561	125	478	592	486
		Dropped Members	703	644	998	824	588
		Net Gain	-98	-462	-464	-153	-42

MBR0213 Page 7 of 34

July to March (9 months) Cumulative Results GAT Group C - Area 4

GAT Group Leader: Detlef Dietrich

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 102	Liechtenstein	New Clubs	0	1	2	1	2
	Switzerland	Cancelled Clubs	0	0	0	2	1
		Charter Members	5	36	84	33	59
		New Members	312	249	268	297	271
		Dropped Members	289	501	285	313	292
		Net Gain	68	-178	91	58	65
MD 111	Germany	New Clubs	4	3	7	5	11
		Cancelled Clubs	3	3	4	4	4
		Charter Members	103	67	159	110	286
		New Members	1,377	899	990	1,425	1,581
		Dropped Members	1,517	1,329	1,475	1,714	1,690
		Net Gain	88	-231	-196	-51	341
MD 114	Austria	New Clubs	1	1	1	1	0
		Cancelled Clubs	0	1	2	3	1
		Charter Members	26	24	29	24	2
		New Members	234	146	158	256	208
		Dropped Members	278	207	239	300	283
		Net Gain	1	-22	-38	12	-54
GAT Group	o Total	New Clubs	5	5	10	7	13
·		Cancelled Clubs	3	4	6	9	6
		Charter Members	134	127	272	167	347
		New Members	1,923	1,294	1,416	1,978	2,060
		Dropped Members	2,084	2,037	1,999	2,327	2,265
		Net Gain	157	-431	-143	19	352

MBR0213 Page 8 of 34

March Only Results GAT Group C - Area 4

GAT Group Leader: Detlef Dietrich

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 102	Liechtenstein	New Clubs	0	0	1	0	1
	Switzerland	Cancelled Clubs	0	0	0	0	0
		Charter Members	0	1	47	0	26
		New Members	33	15	39	28	26
		Dropped Members	33	35	31	30	18
		Net Gain	3	-18	58	2	35
MD 111	Germany	New Clubs	2	0	0	0	2
		Cancelled Clubs	0	0	1	1	0
		Charter Members	51	0	1	0	61
		New Members	135	92	175	268	230
		Dropped Members	155	215	251	242	224
		Net Gain	49	-76	-38	43	92
MD 114	Austria	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	1	0	0
		Charter Members	0	0	0	0	0
		New Members	12	3	30	39	35
		Dropped Members	21	11	46	16	46
		Net Gain	-6	-8	-16	26	-8
GAT Group	Total	New Clubs	2	0	1	0	3
		Cancelled Club	0	0	2	1	0
		Charter Members	51	1	48	0	87
		New Members	180	110	244	335	291
		Dropped Members	209	261	328	288	288
		Net Gain	46	-102	4	71	119

MBR0213 Page 9 of 34

Quarter 3 Results GAT Group C - Area 4

GAT Group Leader: Detlef Dietrich

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 102	Liechtenstein	New Clubs	0	0	2	0	2
	Switzerland	Cancelled Clubs	0	0	0	1	1
		Charter Members	3	1	74	2	56
		New Members	159	69	113	145	127
		Dropped Members	142	111	145	107	126
		Net Gain	41	-33	49	46	68
MD 111	Germany	New Clubs	2	3	2	2	9
		Cancelled Clubs	1	0	3	3	2
		Charter Members	51	67	45	48	231
		New Members	630	388	480	742	780
		Dropped Members	777	750	751	849	801
		Net Gain	-47	-218	-150	-2	286
MD 114	Austria	New Clubs	1	0	0	1	0
		Cancelled Clubs	0	1	2	0	1
		Charter Members	25	1	0	22	0
		New Members	109	31	80	162	99
		Dropped Members	121	68	120	113	142
		Net Gain	22	-29	-37	80	-31
GAT Group	Total	New Clubs	3	3	4	3	11
·		Cancelled Club	1	1	5	4	4
		Charter Members	79	69	119	72	287
		New Members	898	488	673	1,049	1,006
		Dropped Members	1,040	929	1,016	1,069	1,069
		Net Gain	16	-280	-138	124	323

MBR0213 Page 10 of 34

July to March (9 months) Cumulative Results GAT Group D - Area 4

GAT Group Leader: Cagatay Tiritoglu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 118	Republic Of	New Clubs	7	7	6	2	9
	Türkiye	Cancelled Clubs	9	15	14	6	16
	Turkey	Charter Members	244	241	195	120	258
		New Members	597	559	661	546	778
		Dropped Members	924	1,240	967	981	934
		Net Gain	27	-248	61	-191	190
GAT Group	Total	New Clubs	7	7	6	2	9
		Cancelled Clubs	9	15	14	6	16
		Charter Members	244	241	195	120	258
		New Members	597	559	661	546	778
		Dropped Members	924	1,240	967	981	934
		Net Gain	27	-248	61	-191	190

MBR0213 Page 11 of 34

March Only Results GAT Group D - Area 4

GAT Group Leader: Cagatay Tiritoglu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 118	Republic Of	New Clubs	1	0	0	0	1
	Türkiye	Cancelled Clubs	0	-8	-1	1	0
	Turkey	Charter Members	26	27	13	6	30
		New Members	63	83	71	94	112
		Dropped Members	27	101	25	64	24
		Net Gain	64	149	64	38	120
GAT Group	Total	New Clubs	1	0	0	0	1
		Cancelled Club	0	-8	-1	1	0
		Charter Members	26	27	13	6	30
		New Members	63	83	71	94	112
		Dropped Members	27	101	25	64	24
		Net Gain	64	149	64	38	120

MBR0213 Page 12 of 34

Quarter 3 Results GAT Group D - Area 4

GAT Group Leader: Cagatay Tiritoglu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 118	Republic Of	New Clubs	5	3	2	0	5
	Türkiye	Cancelled Clubs	4	12	-2	2	6
	Turkey	Charter Members	178	127	79	32	132
		New Members	355	363	334	298	383
		Dropped Members	515	792	456	525	433
		Net Gain	88	-140	33	-125	126
GAT Group	Total	New Clubs	5	3	2	0	5
		Cancelled Club	4	12	-2	2	6
		Charter Members	178	127	79	32	132
		New Members	355	363	334	298	383
		Dropped Members	515	792	456	525	433
		Net Gain	88	-140	33	-125	126

MBR0213 Page 13 of 34

July to March (9 months) Cumulative Results GAT Group E - Area 4

GAT Group Leader: Aneliya Kaneva

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD NA	Undistricted	New Clubs	7	4	3	3	5
		Cancelled Clubs	7	14	7	6	1
		Charter Members	186	104	99	96	160
		New Members	195	165	145	217	216
		Dropped Members	454	510	301	374	415
		Net Gain	-44	-219	-31	-33	-3
GAT Group	Total	New Clubs	7	4	3	3	5
		Cancelled Clubs	7	14	7	6	1
		Charter Members	186	104	99	96	160
		New Members	195	165	145	217	216
		Dropped Members	454	510	301	374	415
		Net Gain	-44	-219	-31	-33	-3

MBR0213 Page 14 of 34

March Only Results GAT Group E - Area 4

GAT Group Leader: Aneliya Kaneva

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD NA	Undistricted	New Clubs	1	1	0	0	1
		Cancelled Clubs	0	-1	-1	1	0
		Charter Members	20	34	7	1	42
		New Members	27	29	16	56	23
		Dropped Members	19	71	10	80	136
		Net Gain	29	3	25	-21	-71
GAT Group	Total	New Clubs	1	1	0	0	1
		Cancelled Club	0	-1	-1	1	0
		Charter Members	20	34	7	1	42
		New Members	27	29	16	56	23
		Dropped Members	19	71	10	80	136
		Net Gain	29	3	25	-21	-71

MBR0213 Page 15 of 34

Quarter 3 Results GAT Group E - Area 4

GAT Group Leader: Aneliya Kaneva

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD NA	Undistricted	New Clubs	5	2	2	2	2
		Cancelled Clubs	4	13	2	3	1
		Charter Members	130	56	61	53	63
		New Members	86	101	85	129	107
		Dropped Members	174	392	130	266	253
		Net Gain	45	-222	37	-63	-77
GAT Group	Total	New Clubs	5	2	2	2	2
		Cancelled Club	4	13	2	3	1
		Charter Members	130	56	61	53	63
		New Members	86	101	85	129	107
		Dropped Members	174	392	130	266	253
		Net Gain	45	-222	37	-63	-77

MBR0213 Page 16 of 34

July to March (9 months) Cumulative Results GAT Group F - Area 4

GAT Group Leader: Mirela Grigorovici

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD NA	Undistricted	New Clubs	8	10	2	7	6
		Cancelled Clubs	4	5	10	8	4
		Charter Members	207	231	100	160	178
		New Members	213	181	161	207	297
		Dropped Members	441	303	412	356	312
		Net Gain	12	131	-117	76	192
GAT Group	Total	New Clubs	8	10	2	7	6
		Cancelled Clubs	4	5	10	8	4
		Charter Members	207	231	100	160	178
		New Members	213	181	161	207	297
		Dropped Members	441	303	412	356	312
		Net Gain	12	131	-117	76	192

MBR0213 Page 17 of 34

March Only Results GAT Group F - Area 4

GAT Group Leader: Mirela Grigorovici

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD NA	Undistricted	New Clubs	1	0	0	1	1
		Cancelled Clubs	0	0	-1	1	0
		Charter Members	21	0	10	21	23
		New Members	33	25	25	28	41
		Dropped Members	23	17	24	11	22
		Net Gain	33	10	16	42	42
GAT Group	Total	New Clubs	1	0	0	1	1
		Cancelled Club	0	0	-1	1	0
		Charter Members	21	0	10	21	23
		New Members	33	25	25	28	41
		Dropped Members	23	17	24	11	22
		Net Gain	33	10	16	42	42

MBR0213 Page 18 of 34

Quarter 3 Results GAT Group F - Area 4

GAT Group Leader: Mirela Grigorovici

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD NA	Undistricted	New Clubs	5	5	0	5	3
		Cancelled Clubs	3	5	7	6	2
		Charter Members	132	107	37	108	93
		New Members	102	94	69	98	164
		Dropped Members	274	174	279	208	178
		Net Gain	-26	33	-145	10	102
GAT Group	Total	New Clubs	5	5	0	5	3
		Cancelled Club	3	5	7	6	2
		Charter Members	132	107	37	108	93
		New Members	102	94	69	98	164
		Dropped Members	274	174	279	208	178
		Net Gain	-26	33	-145	10	102

MBR0213 Page 19 of 34

July to March (9 months) Cumulative Results GAT Group G - Area 4

GAT Group Leader: Ravinder Sandhu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 105	Channel Isle	New Clubs	2	2	2	1	0
	England	Cancelled Clubs	12	18	17	16	11
	Isle Of Man	Charter Members	67	66	69	68	30
	Scotland	New Members	547	388	648	709	617
	Wales	Dropped Members	900	878	934	886	958
		Net Gain	-178	-359	-98	-10	-175
MD 110	Netherlands	New Clubs	0	3	0	1	1
		Cancelled Clubs	0	1	4	4	2
		Charter Members	0	86	3	20	20
		New Members	501	231	233	367	376
		Dropped Members	333	344	398	353	328
		Net Gain	227	70	-105	81	141
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	2	2	3	5	4
		Charter Members	0	0	1	1	0
		New Members	73	93	72	63	117
		Dropped Members	143	155	106	149	148
		Net Gain	-65	-53	-25	-61	-25
GAT Group	o Total	New Clubs	2	5	2	2	1
•		Cancelled Clubs	14	21	24	25	17
		Charter Members	67	152	73	89	50
		New Members	1,121	712	953	1,139	1,110
		Dropped Members	1,376	1,377	1,438	1,388	1,434
		Net Gain	-16	-342	-228	10	-59

MBR0213 Page 20 of 34

March Only Results GAT Group G - Area 4

GAT Group Leader: Ravinder Sandhu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 105	Channel Isle	New Clubs	0	0	0	0	0
	England	Cancelled Clubs	1	0	0	0	0
	Isle Of Man	Charter Members	2	1	1	14	3
	Scotland	New Members	59	38	72	94	93
	Wales	Dropped Members	64	39	79	73	93
		Net Gain	1	3	11	40	11
MD 110	Netherlands	New Clubs	0	1	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	20	0	0	0
		New Members	130	14	37	51	43
		Dropped Members	101	28	53	45	26
		Net Gain	61	8	-5	12	20
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	2	9	8	13
		Dropped Members	4	3	8	9	9
		Net Gain	-4	-1	1	-1	6
GAT Group	o Total	New Clubs	0	1	0	0	0
·		Cancelled Club	1	0	0	0	0
		Charter Members	2	21	1	14	3
		New Members	189	54	118	153	149
		Dropped Members	169	70	140	127	128
		Net Gain	58	10	7	51	37

MBR0213 Page 21 of 34

Quarter 3 Results GAT Group G - Area 4

GAT Group Leader: Ravinder Sandhu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 105	Channel Isle	New Clubs	2	1	0	1	0
	England	Cancelled Clubs	9	10	10	8	7
	Isle Of Man	Charter Members	53	24	13	62	15
	Scotland	New Members	236	189	283	336	288
	Wales	Dropped Members	466	435	438	438	471
		Net Gain	-128	-189	-95	-9	-93
MD 110	Netherlands	New Clubs	0	2	0	1	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	40	0	20	0
		New Members	185	82	98	177	192
		Dropped Members	155	167	172	179	150
		Net Gain	63	10	-44	38	70
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	2	1	0	4	3
		Charter Members	0	0	0	0	0
		New Members	18	34	46	40	65
		Dropped Members	76	61	59	98	78
		Net Gain	-57	-24	-12	-38	-11
GAT Group	o Total	New Clubs	2	3	0	2	0
·		Cancelled Club	11	11	10	12	10
		Charter Members	53	64	13	82	15
		New Members	439	305	427	553	545
		Dropped Members	697	663	669	715	699
		Net Gain	-122	-203	-151	-9	-34

MBR0213 Page 22 of 34

July to March (9 months) Cumulative Results GAT Group H - Area 4

GAT Group Leader: Nicolas Lambert

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 103	France	New Clubs	13	8	13	4	15
		Cancelled Clubs	14	10	20	36	21
		Charter Members	302	179	316	115	348
		New Members	1,008	733	1,147	1,159	1,244
		Dropped Members	1,625	1,575	1,903	1,852	1,991
		Net Gain	-75	-500	-183	-277	-105
MD 112	Belgium	New Clubs	0	1	0	0	0
		Cancelled Clubs	1	3	6	5	3
		Charter Members	3	41	8	6	0
		New Members	251	138	190	237	246
		Dropped Members	399	369	331	388	277
		Net Gain	-85	-83	-97	-90	-2
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	1	0	0	0
		Charter Members	0	0	6	0	0
		New Members	33	9	23	31	22
		Dropped Members	53	68	83	33	39
		Net Gain	-19	-58	28	-1	-16
GAT Group	Total	New Clubs	13	9	13	4	15
		Cancelled Clubs	15	14	26	41	24
		Charter Members	305	220	330	121	348
		New Members	1,292	880	1,360	1,427	1,512
		Dropped Members	2,077	2,012	2,317	2,273	2,307
		Net Gain	-179	-641	-252	-368	-123

MBR0213 Page 23 of 34

March Only Results GAT Group H - Area 4

GAT Group Leader: Nicolas Lambert

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 103	France	New Clubs	0	2	1	0	3
		Cancelled Clubs	0	0	1	3	0
		Charter Members	1	44	24	6	71
		New Members	91	95	193	163	160
		Dropped Members	110	107	232	163	150
		Net Gain	-5	41	9	39	92
MD 112	Belgium	New Clubs	0	0	0	0	0
		Cancelled Clubs	1	-3	0	0	0
		Charter Members	2	11	1	0	0
		New Members	23	13	40	35	22
		Dropped Members	18	25	32	23	39
		Net Gain	9	78	18	16	-15
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	6	0	0
		New Members	9	0	6	7	0
		Dropped Members	21	2	3	10	2
		Net Gain	-12	-2	34	-3	-2
GAT Group	o Total	New Clubs	0	2	1	0	3
·		Cancelled Club	1	-3	1	3	0
		Charter Members	3	55	31	6	71
		New Members	123	108	239	205	182
		Dropped Members	149	134	267	196	191
		Net Gain	-8	117	61	52	75

MBR0213 Page 24 of 34

Quarter 3 Results GAT Group H - Area 4

GAT Group Leader: Nicolas Lambert

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 103	France	New Clubs	10	3	9	2	12
		Cancelled Clubs	5	4	6	12	9
		Charter Members	227	64	212	66	278
		New Members	570	311	688	665	682
		Dropped Members	836	689	1,045	991	1,067
		Net Gain	87	-250	-34	-123	41
MD 112	Belgium	New Clubs	0	0	0	0	0
		Cancelled Clubs	1	0	2	3	0
		Charter Members	3	13	3	3	0
		New Members	137	37	114	133	125
		Dropped Members	186	170	161	189	135
		Net Gain	-16	-38	-18	-12	-1
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	1	0	0	0
		Charter Members	0	0	6	0	0
		New Members	18	1	15	17	12
		Dropped Members	30	45	12	21	15
		Net Gain	-12	-44	35	-4	-3
GAT Group	Total	New Clubs	10	3	9	2	12
		Cancelled Club	6	5	8	15	9
		Charter Members	230	77	221	69	278
		New Members	725	349	817	815	819
		Dropped Members	1,052	904	1,218	1,201	1,217
		Net Gain	59	-332	-17	-139	37

MBR0213 Page 25 of 34

July to March (9 months) Cumulative Results GAT Group I - Area 4

GAT Group Leader: Francesco Mozzetti, Gabriele Sabatosanti Scarpelli, Ignazio Caloggero

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 108	Italy	New Clubs	13	10	8	7	19
		Cancelled Clubs	4	7	7	3	12
		Charter Members	341	299	258	225	581
		New Members	1,766	1,157	1,742	2,114	2,434
		Dropped Members	2,184	2,166	2,079	2,177	2,457
		Net Gain	199	-462	124	406	837
GAT Group	Total	New Clubs	13	10	8	7	19
		Cancelled Clubs	4	7	7	3	12
		Charter Members	341	299	258	225	581
		New Members	1,766	1,157	1,742	2,114	2,434
		Dropped Members	2,184	2,166	2,079	2,177	2,457
		Net Gain	199	-462	124	406	837

MBR0213 Page 26 of 34

March Only Results GAT Group I - Area 4

GAT Group Leader: Francesco Mozzetti, Gabriele Sabatosanti Scarpelli, Ignazio Caloggero

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 108	Italy	New Clubs	1	2	0	2	4
		Cancelled Clubs	-2	-1	-1	0	0
		Charter Members	27	43	16	55	105
		New Members	70	118	210	216	236
		Dropped Members	142	168	153	190	200
		Net Gain	8	21	96	107	168
GAT Group	Total	New Clubs	1	2	0	2	4
		Cancelled Club	-2	-1	-1	0	0
		Charter Members	27	43	16	55	105
		New Members	70	118	210	216	236
		Dropped Members	142	168	153	190	200
		Net Gain	8	21	96	107	168

MBR0213 Page 27 of 34

Quarter 3 Results GAT Group I - Area 4

GAT Group Leader: Francesco Mozzetti, Gabriele Sabatosanti Scarpelli, Ignazio Caloggero

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 108	Italy	New Clubs	8	4	4	6	11
		Cancelled Clubs	1	4	2	0	1
		Charter Members	207	114	128	175	316
		New Members	1,005	503	906	1,243	1,271
		Dropped Members	970	956	959	1,008	1,080
		Net Gain	380	-228	172	508	619
GAT Group	Total	New Clubs	8	4	4	6	11
		Cancelled Club	1	4	2	0	1
		Charter Members	207	114	128	175	316
		New Members	1,005	503	906	1,243	1,271
		Dropped Members	970	956	959	1,008	1,080
		Net Gain	380	-228	172	508	619

MBR0213 Page 28 of 34

July to March (9 months) Cumulative Results GAT Group J - Area 4

GAT Group Leader: Andreja Stojkovski, David Evangelista, Manuel Rodríguez García

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 115	Portugal	New Clubs	0	0	0	1	1
		Cancelled Clubs	4	8	2	5	1
		Charter Members	33	24	41	23	31
		New Members	83	47	62	73	112
		Dropped Members	305	248	183	176	160
		Net Gain	-158	-172	-70	-55	3
MD 116	Spain	New Clubs	0	2	0	0	0
		Cancelled Clubs	7	5	2	3	7
		Charter Members	5	43	5	10	6
		New Members	108	60	117	98	100
		Dropped Members	243	137	161	197	235
		Net Gain	-95	-25	-31	-35	-119
GAT Group	o Total	New Clubs	0	2	0	1	1
·		Cancelled Clubs	11	13	4	8	8
		Charter Members	38	67	46	33	37
		New Members	191	107	179	171	212
		Dropped Members	548	385	344	373	395
		Net Gain	-253	-197	-101	-90	-116

MBR0213 Page 29 of 34

March Only Results GAT Group J - Area 4

GAT Group Leader: Andreja Stojkovski, David Evangelista, Manuel Rodríguez García

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 115	Portugal	New Clubs	0	0	0	1	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	20	22	0
		New Members	7	2	13	7	6
		Dropped Members	9	38	16	6	12
		Net Gain	-1	-35	17	23	-2
MD 116	Spain	New Clubs	0	0	0	0	0
		Cancelled Clubs	1	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	14	6	13	27	7
		Dropped Members	19	5	19	9	11
		Net Gain	-4	1	-4	22	-4
GAT Group	Total	New Clubs	0	0	0	1	0
		Cancelled Club	1	0	0	0	0
		Charter Members	0	0	20	23	0
		New Members	21	8	26	34	13
		Dropped Members	28	43	35	15	23
		Net Gain	-5	-34	13	45	-6

MBR0213 Page 30 of 34

Quarter 3 Results

GAT Group J - Area 4

GAT Group Leader: Andreja Stojkovski, David Evangelista, Manuel Rodríguez García

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 115	Portugal	New Clubs	0	0	0	1	0
		Cancelled Clubs	2	6	0	2	1
		Charter Members	32	1	21	22	0
		New Members	44	9	25	46	52
		Dropped Members	170	183	65	72	80
		Net Gain	-67	-171	-15	2	-16
MD 116	Spain	New Clubs	0	1	0	0	0
		Cancelled Clubs	4	4	1	3	4
		Charter Members	4	22	5	10	5
		New Members	53	34	56	58	44
		Dropped Members	97	91	102	117	122
		Net Gain	-28	-32	-37	-14	-68
GAT Group	o Total	New Clubs	0	1	0	1	0
-		Cancelled Club	6	10	1	5	5
		Charter Members	36	23	26	32	5
		New Members	97	43	81	104	96
		Dropped Members	267	274	167	189	202
		Net Gain	-95	-203	-52	-12	-84

MBR0213 Page 31 of 34

July to March (9 months) Cumulative Results GAT Group K - Area 4

GAT Group Leader: Carla Cifola

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 117	Cyprus	New Clubs	0	1	7	0	2
	Greece	Cancelled Clubs	1	4	1	3	7
		Charter Members	5	39	171	8	66
		New Members	110	167	174	130	153
		Dropped Members	190	238	179	230	276
		Net Gain	-67	-6	178	-73	-45
MD NA	Undistricted	New Clubs	0	0	0	1	1
		Cancelled Clubs	1	4	3	2	2
		Charter Members	2	7	11	49	31
		New Members	46	45	38	67	44
		Dropped Members	122	127	114	210	181
		Net Gain	-72	-71	-37	-43	-102
GAT Group	Total	New Clubs	0	1	7	1	3
		Cancelled Clubs	2	8	4	5	9
		Charter Members	7	46	182	57	97
		New Members	156	212	212	197	197
		Dropped Members	312	365	293	440	457
		Net Gain	-139	-77	141	-116	-147

MBR0213 Page 32 of 34

March Only Results GAT Group K - Area 4

GAT Group Leader: Carla Cifola

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 117	Cyprus	New Clubs	0	1	1	0	0
	Greece	Cancelled Clubs	0	0	0	0	0
		Charter Members	0	21	31	1	2
		New Members	4	20	17	28	44
		Dropped Members	11	28	17	12	17
		Net Gain	-7	15	31	22	29
MD NA	Undistricted	New Clubs	0	0	0	0	1
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	24
		New Members	0	7	3	19	26
		Dropped Members	3	10	1	7	10
		Net Gain	-3	-1	3	12	42
GAT Group	Total	New Clubs	0	1	1	0	1
•		Cancelled Club	0	0	0	0	0
		Charter Members	0	21	31	1	26
		New Members	4	27	20	47	70
		Dropped Members	14	38	18	19	27
		Net Gain	-10	14	34	34	71

MBR0213 Page 33 of 34

Quarter 3 Results GAT Group K - Area 4

GAT Group Leader: Carla Cifola

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD 117	Cyprus	New Clubs	0	1	4	0	1
	Greece	Cancelled Clubs	1	3	1	2	7
		Charter Members	0	25	97	3	40
		New Members	59	108	79	66	72
		Dropped Members	70	117	104	154	192
		Net Gain	-6	32	75	-71	-73
MD NA	Undistricted	New Clubs	0	0	0	0	1
		Cancelled Clubs	1	3	3	-2	2
		Charter Members	2	0	8	22	25
		New Members	22	29	20	52	39
		Dropped Members	78	77	79	46	116
		Net Gain	-54	-45	-27	78	-48
GAT Group	Total	New Clubs	0	1	4	0	2
-		Cancelled Club	2	6	4	0	9
		Charter Members	2	25	105	25	65
		New Members	81	137	99	118	111
		Dropped Members	148	194	183	200	308
		Net Gain	-60	-13	48	7	-121

MBR0213 Page 34 of 34